



# The Sun Life + Maxwell Difference

There's nothing new about insurance carriers and technology companies teaming up. Often, the resulting offering is basically the same, maybe a bit more affordable, as what already existed. But shouldn't a pairing like this do more for you?

Sun Life and Maxwell set out to challenge this stereotype. We've focused on creating a painless benefits and HR experience that's easier and better in the ways that make a real difference.

# Easier end-to-end experience thanks to back-end efficiencies between Sun Life and Maxwell



### **SPEED**

Build time is shorter than industry average, and is significantly shorter when you include EDI/EDX setup and testing that occurs with other carrier / benadmin partnerships



#### STREAMLINED PROCESSES

Consolidated touchpoints for data collection and quality assurance—fewer points of contact to get client set up with both Sun Life and Maxwell



## **ONE TIMELINE**

Insurance sold case setup and technology implementation take place simultaneously and in-sync because we're one company working toward a common goal



#### EDI

Smoother setup and tighter connectivity for Sun Life products thanks to Sun Life and Maxwell being one company (takes only 7-15 business days)



#### EOI

No HR intervention or manual approval needed for EOI, as it is processed in Maxwell on their behalf



#### BILLING

Simplified billing with Sun Life premiums and all PEPM charges for the Maxwell software on the same bill

# Removes the burden of labor from your team and reduces effort they have to put forth to get your clients successful with benadmin



#### FULL-SERVICE IMPLEMENTATION

Implementing clients is more hands-off; broker submits all employer-specific information and the portal is built behind the scenes. This frees up broker and client teams up to focus on what's most important.



#### **CONVENIENT ACCESS**

HR team can access employee and benefit data in Maxwell in real-time, so there's no waiting days for a Voluntary Deduction Report (VDR).



#### **TECHNOLOGY SUCCESS TEAM**

Capabilities that help drive real tech adoption and success. Ongoing Training and Support before, during and after enrollment focus on driving client engagement.

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